



The Quill Exchange

SDHFMA Receives by Giving

By Rita Blasius



SDHFMA members at the Banquet, prior to the doors opening for the evening meal.

One of the strategic goals of the SDHFMA Chapter Leadership over the course of the past couple of years has been to really make it a priority to sponsor some networking events at our educational programs to build and strengthen relationships among our membership.

I don't believe we had any idea how much our bond as colleagues could be nurtured by the project/event that was held on Thursday, March 26th at our 2009 Spring Symposium. We have historically tried to schedule events that would be entertaining and enticing to our membership in a more social setting where we as members were the "guests" so to speak, as far as enjoying food and fellowship. This time we decided to provide food and fellowship to people with a greater need.

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PRESIDENT'S MESSAGE

By Julie Norton



All good things must come to an end. It feels like yesterday that I was asked if I was interested in serving on the SDHFMA Board of Directors. Fast forward several years and I am writing my last President's Message. The past years have been full of rewarding experiences, numerous opportunities and new friendships. I am grateful for your trust in leading our chapter and hope you all take the opportunity to explore all that can be gained from your involvement in HFMA. I take with me great experiences that would not have been possible if I had not taken the opportunity to get involved.

I would like to take time to thank the past Presidents who served during my years as an officer. Thank you to Brian Bertsch, Maureen Cadwell, Bryce Pattison and Tom Loff for your efforts and for guiding me through the officer years. Your leadership was invaluable.

Success is measured in terms of the team and our chapter is fortunate to have a great team lined up for next year. For those of you who are familiar with the officer rotation, you know that the President's year starts earlier than it appears. Anne Christiansen has been hard at work ensuring that our team is ready for next year and has a well thought-out strategy and plan. I have been fortunate to work closely with Anne over the past few years and as you all know, you are in good hands.

Thank you to the rest of the team for all of your efforts in the 2008-2009 year. These people include:

Officers – Mark Thompson, Stan Knobloch and Renae Tisdall

Board of Directors – Rita Blasius, Jeff Sandene, Geoff Knobloch, Debbie Pullman, Erica Peterson and Paul Gerhart

Committee Chairs – Mike Miller, Teresa Mallett, Bev Fiferlick, Jim Tomlinson, Maureen Cadwell, Jim Thurm, Tom Loff (and the officers and Board members who also led committees.)

And thanks to all of the committee members. We are still waiting for final results on our chapter balanced scorecard, but we do know that because of all of your efforts, it will be another successful year for our chapter.

Congratulations to our incoming Treasurer, Geoff Knobloch, to Jeff Sandene and Rita Blasius who were reelected to the Board of Directors and to new Board Member, Jamie Schaefer. We thank you for your commitment to our organization.

And finally, thank you for all of your support over the years. I can honestly say that being President of the South Dakota Chapter of HFMA has been one of the most rewarding experiences I have had. I will miss being a direct part of the leadership team, but I look forward to many more great experiences as a member of the SD chapter.

SDHFMA Receives by Giving continued



Laura, Anne and Rose all smiles.



Current and Past President's Julie and Tom on dish detail.



Jamie and Dave ready to serve the guests, with Dave Timpe in the background.



Debbie, Jake and Mark wrapping silverware.

23 individuals (20 SDHFMA members and 3 family members of one of our group) reported to **The Banquet** after a day of meetings in Sioux Falls. This had been organized as a collaborative venture between SDHFMA and a church group from Brandon. We received our assignments when we arrived and diligently went about our tasks to serve 398 guests that evening. One of the enlightening things for us was that as we received our assignments, they were twofold. We were given our "physical" assignment/task, but, that was described to be a secondary responsibility. Our first priority, would be to connect with the guests at the Banquet that evening. What a rich blessing that turned out to be! I remember the swelling I felt in my heart as I watched our members carrying trays of food; sitting and listening; smiling; dining with; and touching the people we encountered that evening.

Continued on page 4.

SDHFMA Receives by Giving continued



Bryce on clean up duty.



Rita and Mike giving out mail.



Phyllis, Matt and Stan taking a break.



Matt serving coffee to the guests.



Laura, Ken, Anne and Erica posing for the camera.

The Church group we collaborated with did the actual food preparation that afternoon. Our group contributed to the meal with personal contributions, as we passed the hat earlier in the day at our meeting, to the tune of over \$400.00....Wow, thanks everyone!

As we departed the Banquet that evening, we gathered to enjoy a beverage and de-brief. I think we all went to sleep that night thinking about how blessed we are; and that giving really does feel better than receiving.

Thanks to all who participated and/or supported this effort in anyway!

Spring Symposium Pictures

Past Presidents



Julie receives plaque from Anne.



Lavonne receives award from Julie.



2009–2010 Officers



2008–2009 Officers

40 Years Ago 1978 - 1979

Officers and Directors for the year were:

President	Patrick H. Finn, R. G. Engelhart Co., Burnsville, MN
President-elect	Roger A. Peterson, Sioux Valley, Sioux Falls
Secretary	Elaine K. Fuhrmann, Rapid City Regional Hospital
One year	John Thatcher, St. Joseph Hospital, Deadwood
	Gary D. Parry, South Dakota Hospital Assn.

The national HFMA theme for the year was "MEET THE CHALLENGE" and this theme was adopted by the South Dakota Chapter, President Pat Finn in his written message in the Annual Program Booklet cited these challenges: the Voluntary Effort to restrain hospital cost increases and to meet the national goal of a 2% reduction in the rate of increase in total hospital expenditures. Finn also commented on the "more awesome challenge" of coping with the Federal Uniform Reporting requirement of PL 95-142.

Educational programming was planned to provide an understanding of these current problems, and "total membership support of our programs and projects will insure that we help resolve these issues as they relate to South Dakota Hospitals."

EDUCATIONAL ACTIVITIES:

October 5 - 6 at Imperial 400 Motel Rapid City
SOUTH DAKOTA members heard the following topics and speakers: the **controller's** function in the management information system, by Jerry Siobeck, Rapid City Regional Hospital; **Hill-Burton** free care—hospital perspective, by Ron Trautman. Methodist Hospital, Mitchell, and Joyd Siberz. St. Joseph's Hospital, Mitchell; **Hill-Burton** free care—State Department of **Health perspective**, by Ray Scott, State Department of Health; Voluntary **Effort and UB-78 update**, by Gary Parry, State Hospital Association: Pros and Cons of **health care foundations**, by Bill Perron, Robert Engelhart & Co., Minneapolis, and uniform reporting requirements of **PL 95-142**, by Jay Purvis and Bill Duffy, McDonnell Douglas Automation.

April 5 - 6 at
Howard Johnson Motor Inn Sioux Falls
SOUTH DAKOTA'S spring meeting featured these topics **and speakers: live Voluntary Enort**, by Frank Drew. State Hospital Assoc. a **Blue Cross payment proposal**, by Gary Parry, State Hospital Assoc. ; **third party reimbursement**, by Ken Trammel and Pat Finn, Robert **G. Engelhart** Co.; A seminar on **bottom up management** was presented by **Eliot H. Thomson**, Augustana College

40 Years Ago 1978 - 1979

June 9, the South Dakota Chapter co-sponsored a Credit and Collection program in Rapid City. Other co-sponsors were Hospital Collection Service Group Shared Services, Health Education Development System, and Aman Collection Service, Inc.

February 1 - 2, 1979, the South Dakota Chapter joined with the Minnesota Chapter in a workshop on Budgeting/Monitoring/Reporting of Cash and Rate Setting. This program was developed by the Wisconsin Chapter, HFMA and featured speakers Robert Gene Hay and Kenneth A. Kautzer. The program was held at the Howard Johnson Motor Lodge, Sioux Falls.

GROUPEFFORT:

A very beneficial project was a study comparing reimbursement for under 100-bed hospitals currently using the combination method to the departmental method. The mandatory use of the departmental method affected approximately 85% of the state's 57 hospitals. The study indicated a trend toward lower reimbursement, and an in-depth analysis of data indicated why. Cost shifts were occurring and each shift had an impact on reimbursement. The chapter learned ways to minimize or to eliminate adverse impact on reimbursement.

The Blue Cross reimbursement formula for South Dakota and Western Iowa hospitals was a cost-plus formula. Blue Cross did not provide an adjustment report to the annual Blue Cross Cost Report filed by hospitals. As a result of the Chapter's efforts, Blue Cross began giving each hospital a report detailing each adjustment made.

The scholarship program of \$250. to a senior business student at the University of South Dakota was continued. A report stated that all three of previous recipients are working in hospitals, two in South Dakota and one in Minnesota.

COMMUNICATIONS:

Quarterly newsletters were published to inform Chapter members of the activities of the Board of Directors and the financial status of the Chapter. The newsletter informed members of Chapter meetings and other activities, and kept members abreast of current developments in the delivery of health care in the state. It also provided members a medium in which to share experiences in their hospitals.

INDIVIDUAL EFFORT:

Recognition of the efforts of individual members in furthering health care matters is another requirement of the Graham L. Davis Award. The submission of papers for Journal publication is also a categorical requirement. The Chapter offered an incentive payment of \$25 for each paper submitted. Most of these were published.

The Individual Achievement Award, initiated in the previous year, Because the South Dakota Chapter did not have a "Fellow" among its membership. Because the South Dakota Chapter adhered to its theme: "Meet the Challenge" it earned the Graham L. Davis Award in the Charles F. Mehler League -- THE TOP CHAPTER.

40 Years Ago 1978 - 1979



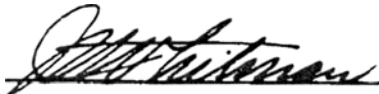
THE HOSPITAL FINANCIAL MANAGEMENT ASSOCIATION

PRESENTS TO THE

SOUTH DAKOTA CHAPTER

THIS CERTIFICATE AS EVIDENCE OF HAVING PROVIDED
ITS MEMBERSHIP WITH A COMPLETE PROGRAM OF ACTIVITIES
AND PROJECTS AS **PRESCRIBED BY THE SCORING BASIS**
OF THE GRAHAM L DAVIS AWARD.
AND **TITEREPOKE** HAS QUALIFIED AS A MEMBER OF THE
90-Poian CLUB
1978-79

PRESENTED JUNE, 1979



President



Chairman of the Board



HOSPITAL FINANCIAL MANAGEMENT ASSOCIATION

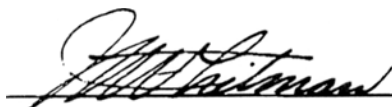
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SOUTH DAKOTA CHAPTER

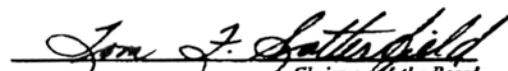
FOR OUTSTANDING TECHNICAL PROJECT

Your study of the financial impact on smaller hospitals of the
change to the departmental method of cost finding revealed
the nature of the shifts in costs and indicated for your
members the importance of effecting certain changes
which would ease the transition and minimize
adverse influences on reimbursement.

PRESENTED, JUNE 1979



President



Chairman of the Board

Thank You 2009 Sponsors

Platinum

Advanced Asset Alliance
Avera McKennan Hospital
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Kaufman Hall
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Regional Health
RSM McGladrey
Rycan
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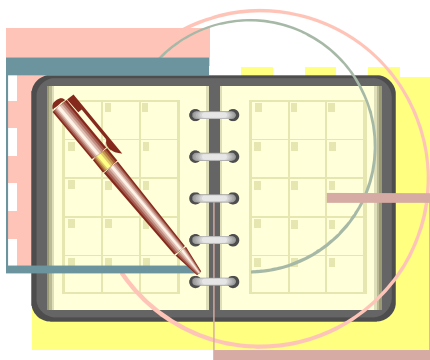
Silver

Accounts Management, Inc.
Howalt McDowell Insurance Inc.

Bronze

1st National Bank Sioux Falls
Avera Queen of Peace
Avera Sacred Heart Hospital
Avera St. Luke's Hospital
Deloitte & Touche
Eproviders
Hauge Associates, Inc
Qualified Presort
US Bank

Mark Your Calendar - Upcoming Events



July 30 -31, 2009 Summer Meeting Chamberlain, SD

September 23 -25, 2009 SDAHO Meeting Sioux Falls, SD

October 29 -30, 2009 Fall Meeting Rapid City, SD

January 28, 2010 - Winter Meeting Chamberlain, SD

For additional information, please contact
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*Chapter business meeting minutes and other relevant chapter information is available
at www.sdhfma.org/chapter_business.htm.*



**LET US REMEMBER ALL WHO HAVE
DIED IN SERVICE TO OUR
COUNTRY**

The Quill Exchange

Published by the South Dakota Chapter

Healthcare Financial Management Association

3708 Brook Place, Suite 1

Sioux Falls, South Dakota 57106

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www.sdhfma.org